

台達電子2012年財報法人說明會

Delta Electronics, Inc.

2012 Result Analyst Meeting

12 Mar 2013



- **合併財務數字乃根據財務會計準則公報第七號編製**
Consolidated financials are based on Statement of Financial Accounting Standard No. 7

- **累計合併數字係經由會計師審核**

Cumulative consolidated numbers were audited by CPA

- **因旺能即將與新日光合併，該公司對本公司損益表之淨影響已移至稅後之『停業部門損益』科目**

Due to DelSolar's merger with NSP, its net impact on the Company's income statement has been moved to an after-tax account, "loss from discontinued business."



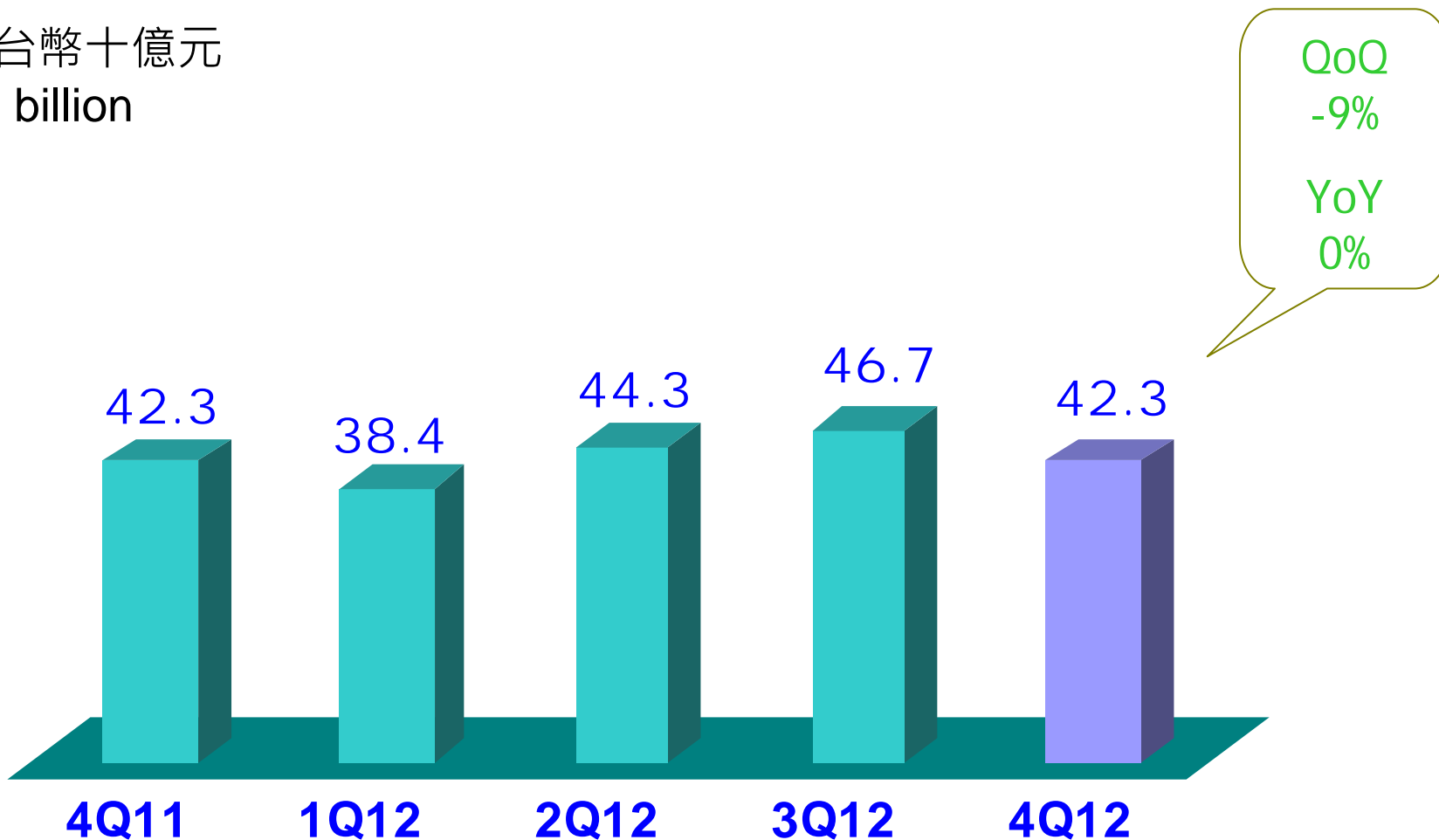
2012年第四季結算數字

2012 Fourth Quarter Results



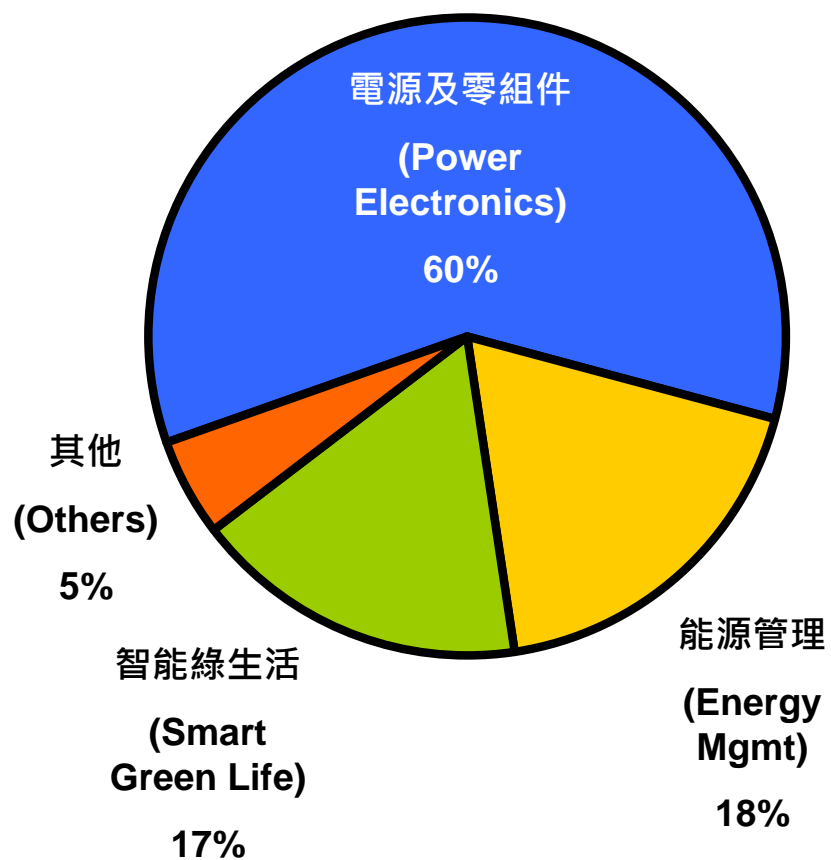
合併營收 Revenues

單位：新台幣十億元
Unit: NT\$ billion

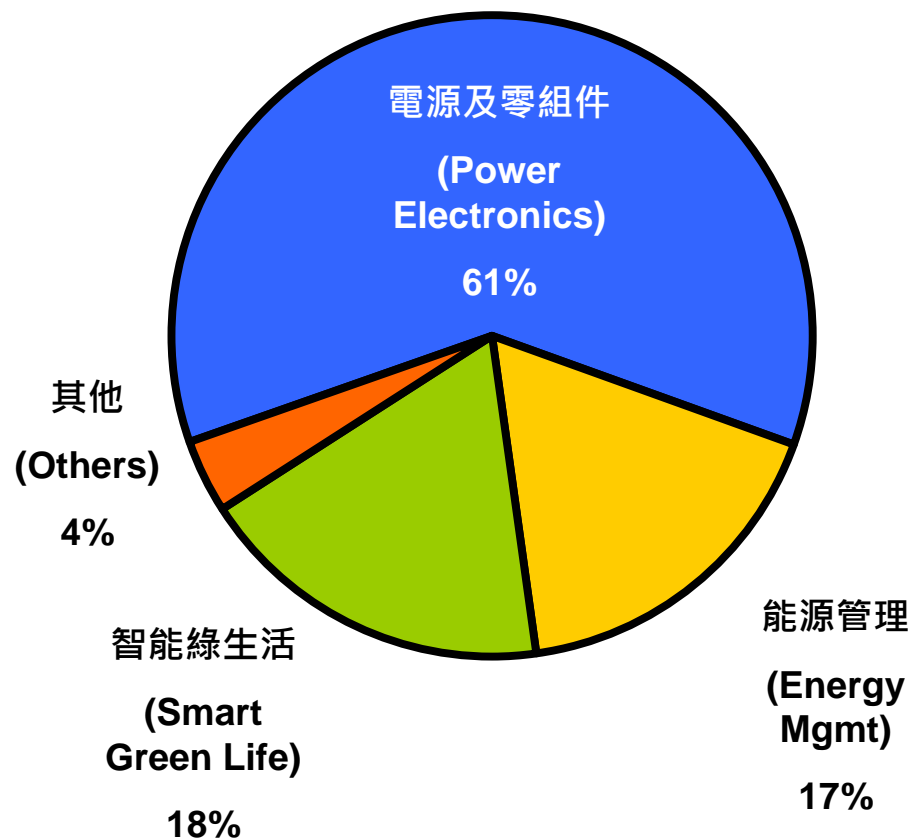


業務分類(一) Revenues by Business (1)

3Q12



4Q12



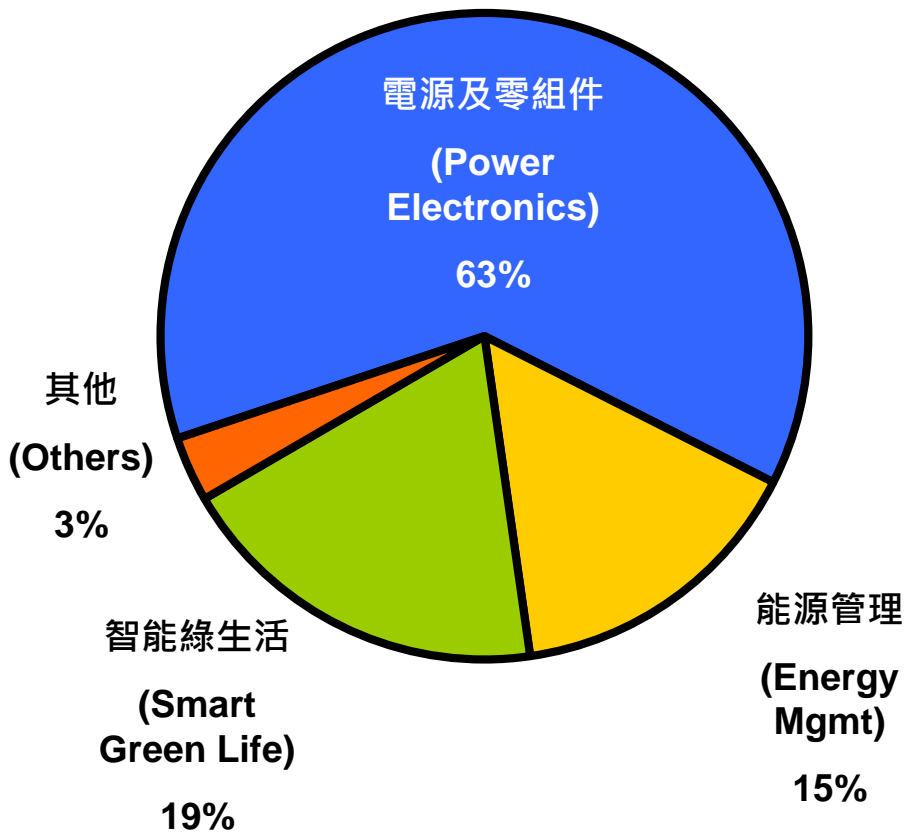
單位：新台幣百萬元

Unit: NT\$ million

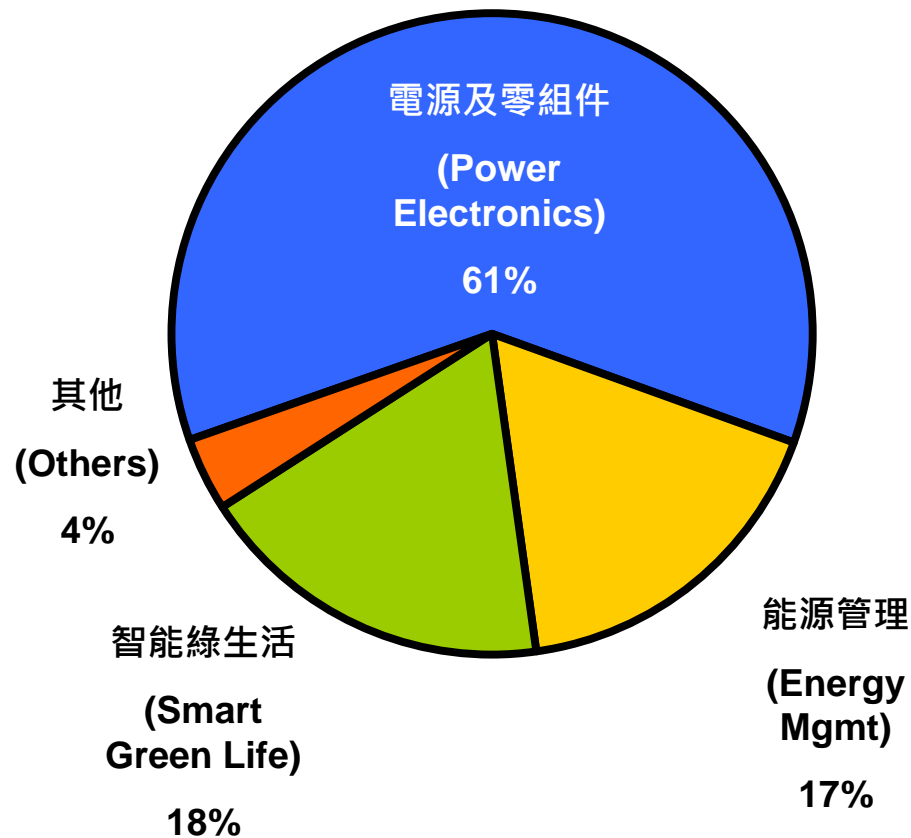
	3Q12	4Q12	Change
電源及零組件 (Power Electronics)	28,252	25,647	-9%
能源管理 (Energy Management)	8,391	7,384	-12%
智能綠生活 (Smart Green Life)	7,890	7,739	-2%
其他(Others)	2,165	1,545	-29%
總計(Total)	46,699	42,315	-9%

業務分類(二) Revenues by Business (2)

4Q11



4Q12





業務分類(二) Revenues by Business (2)

單位：新台幣百萬元

Unit: NT\$ million

	4Q11	4Q12	Change
電源及零組件 (Power Electronics)	26,913	25,647	-5%
能源管理 (Energy Management)	6,195	7,384	19%
智能綠生活 (Smart Green Life)	7,973	7,739	-3%
其他(Others)	1,233	1,545	25%
總計(Total)	42,314	42,315	0%

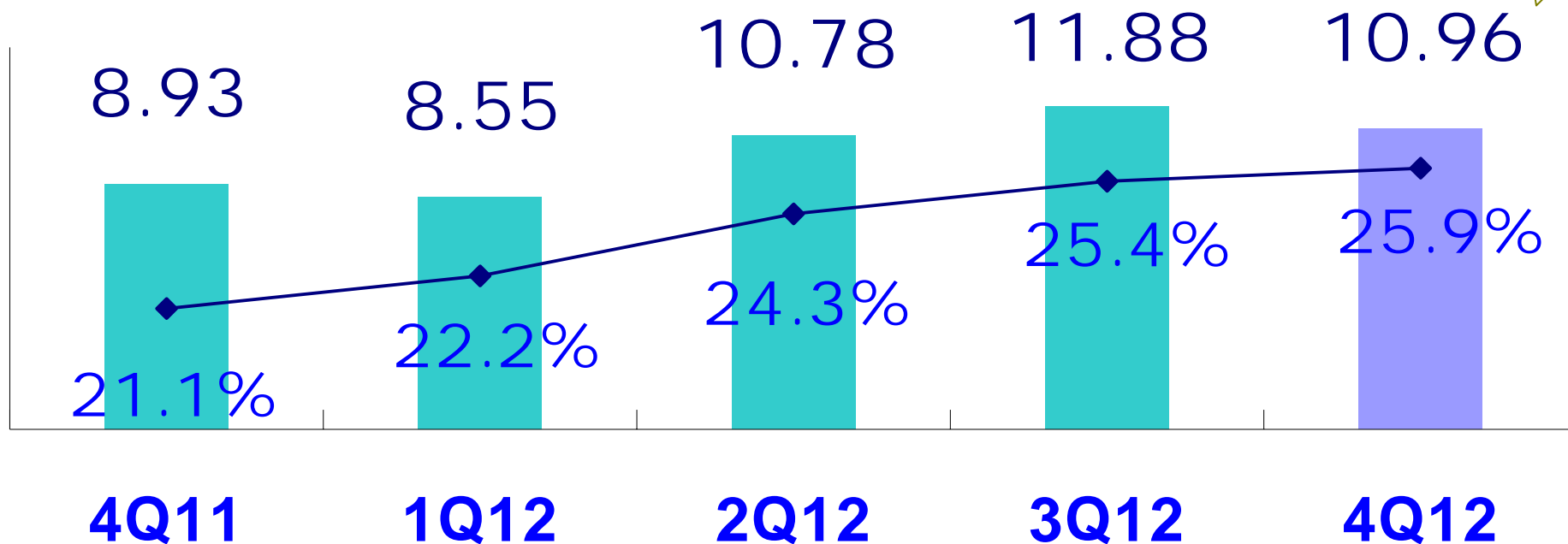


營業毛利 Gross Profit

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
-8%

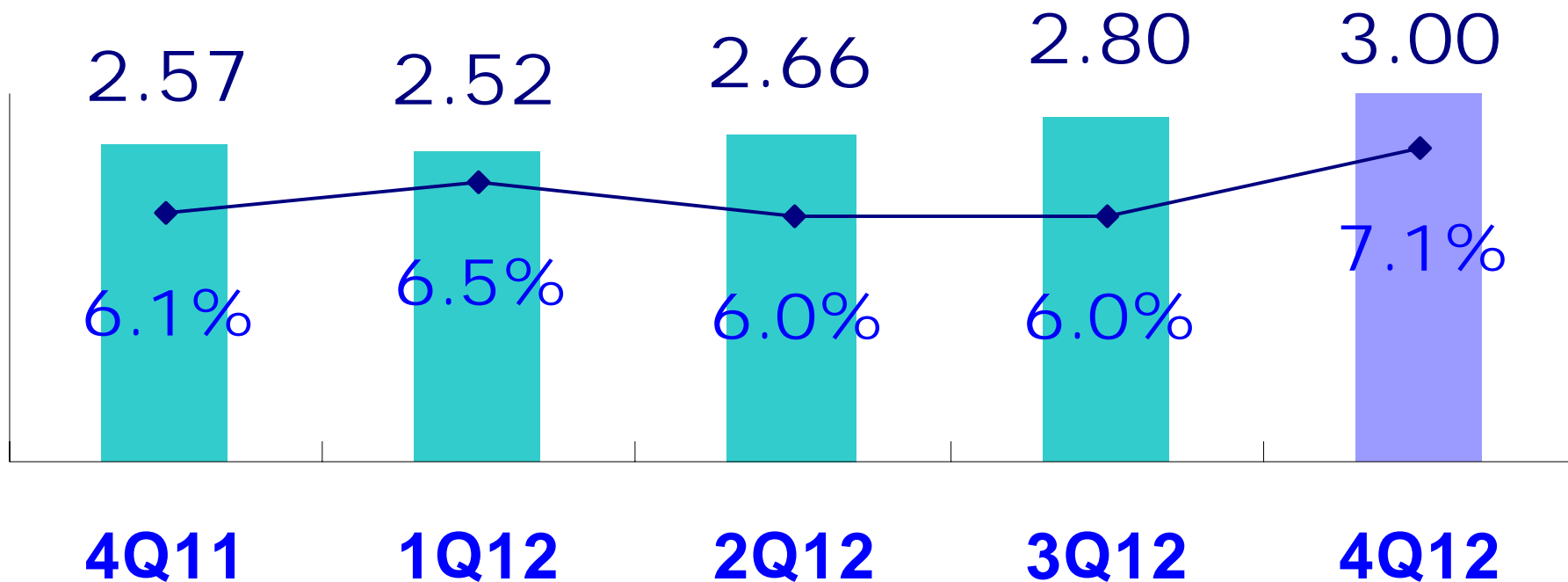
YoY
+23%



研發費用 R&D Expense

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
+7%
YoY
+17%

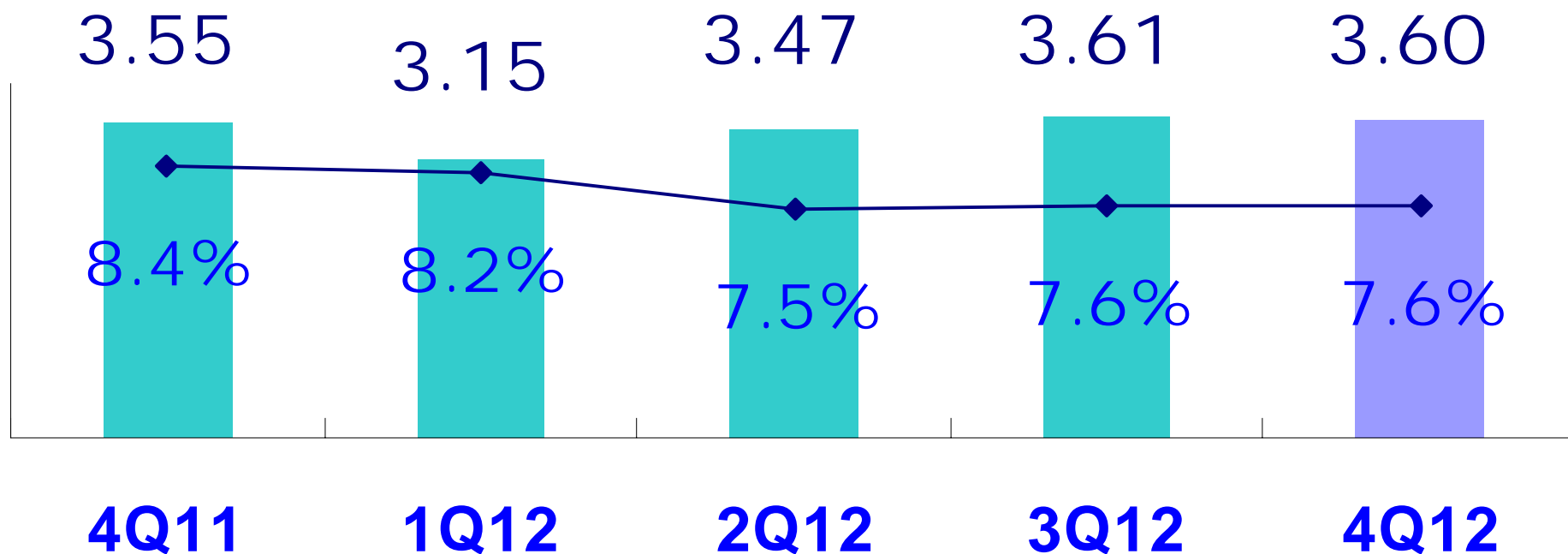




銷管費用 SG&A Expense

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
0%
YoY
+1%

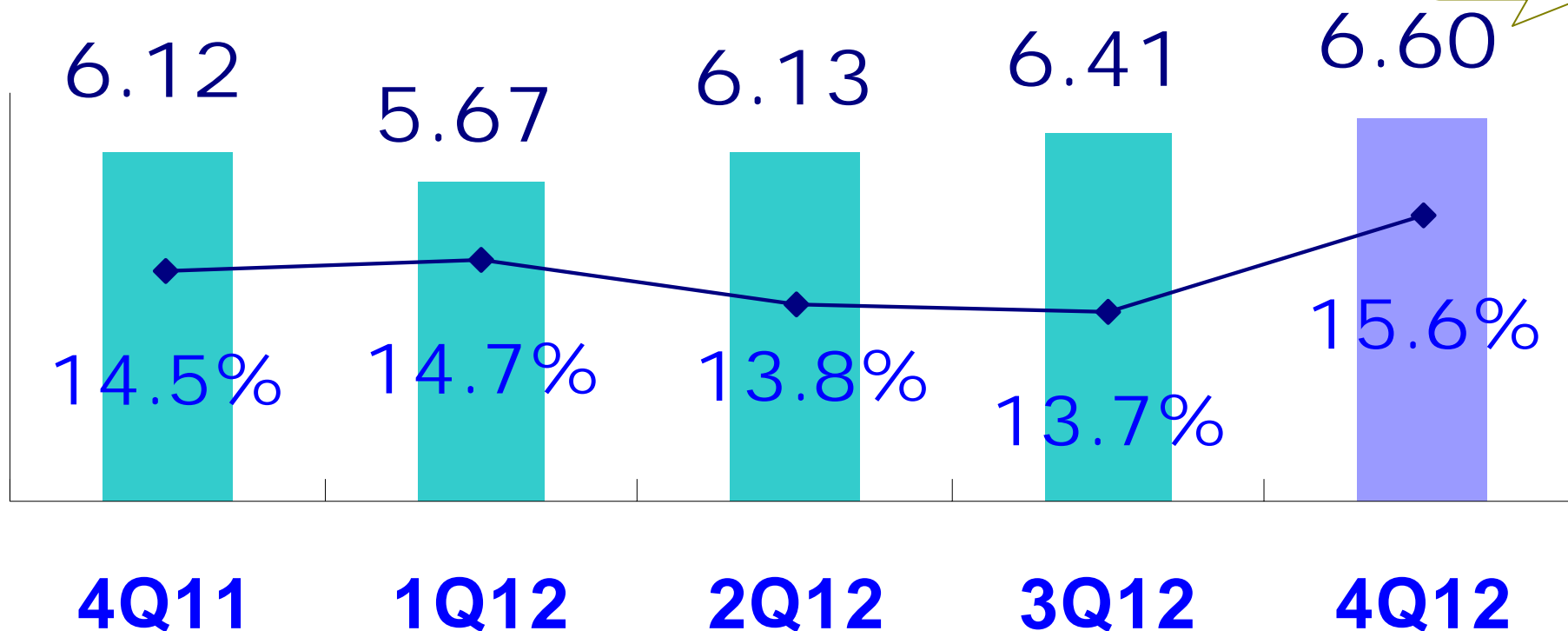




總營業費用 Operating Expense

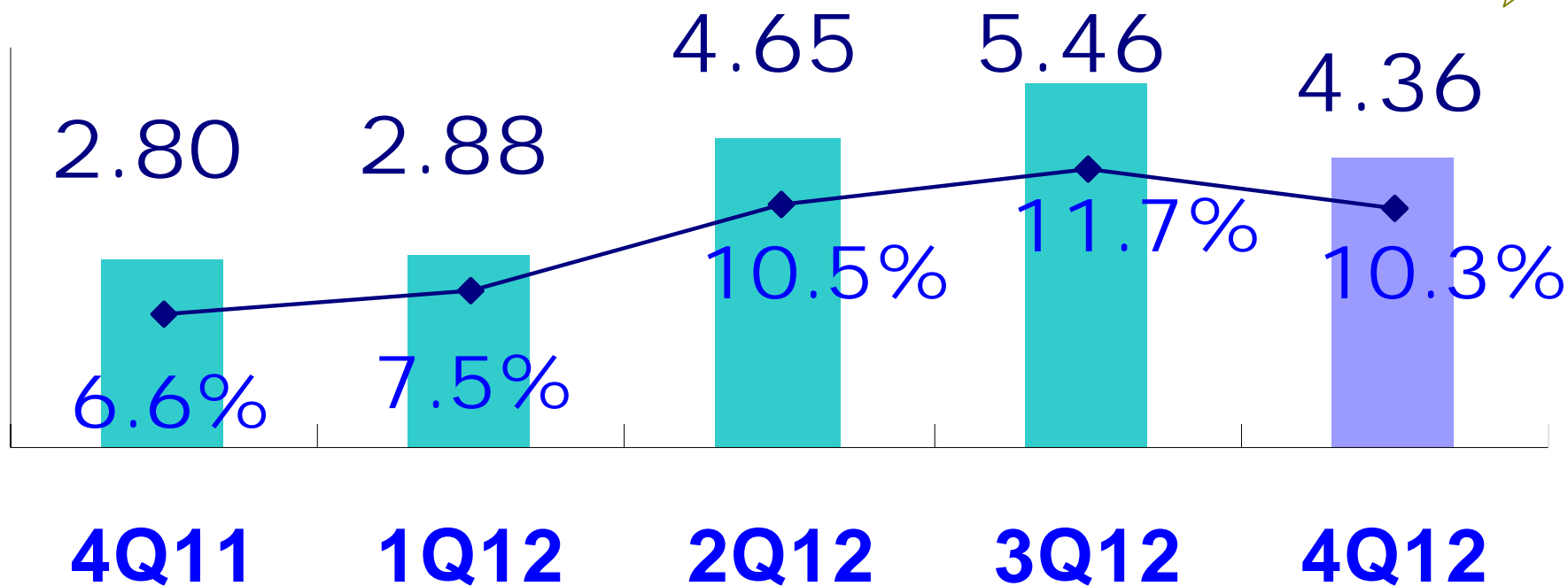
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
+3%
YoY
+8%



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
-20%
YoY
+56%





主要部門營業淨利 Operating Profit by Sector

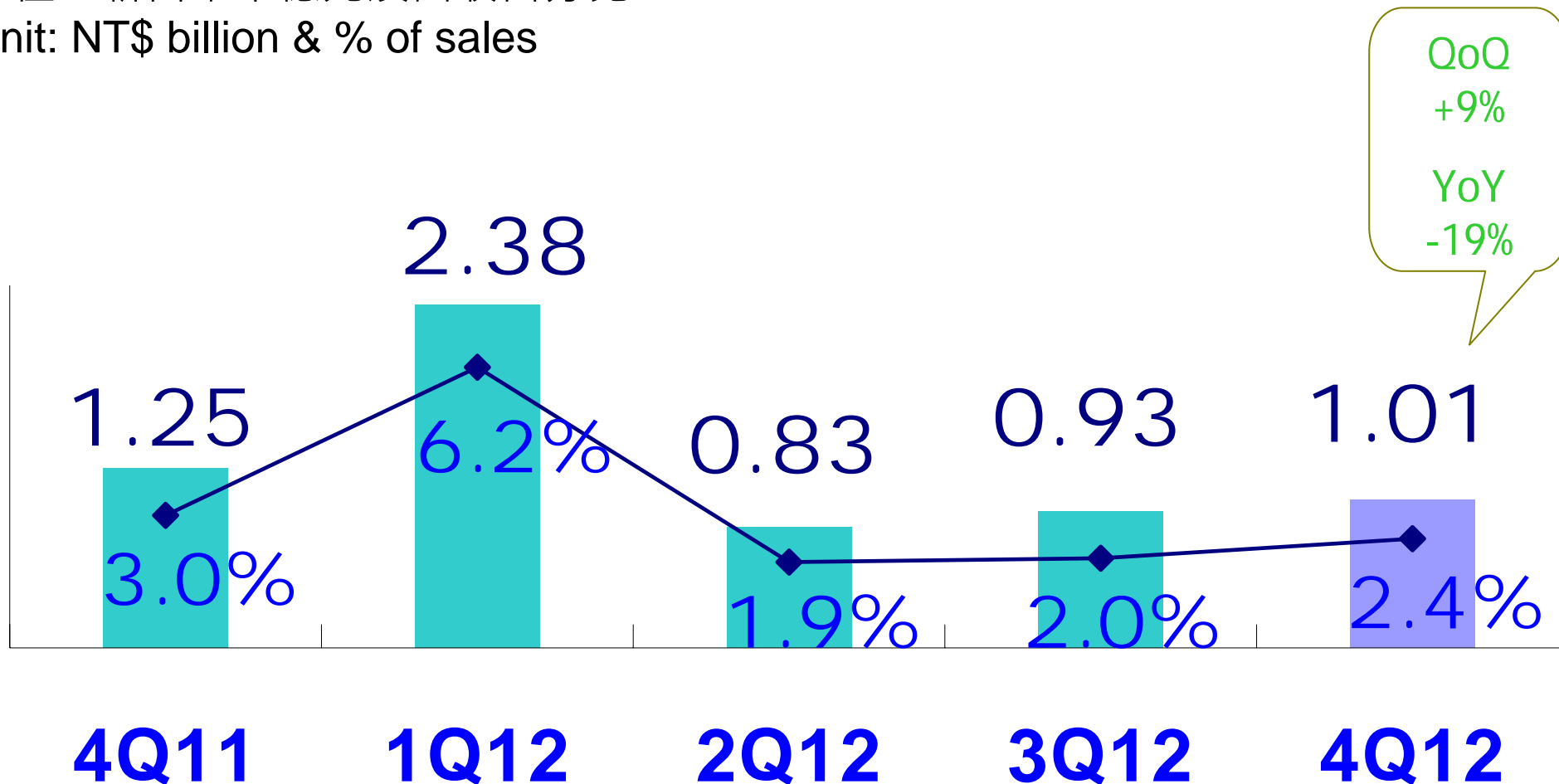
單位：新台幣百萬元

Unit: NT\$ million

	4Q11	3Q12	4Q12
電源及零組件 (Power Electronics)	3,233	3,926	4,192
能源管理 (Energy Management)	637	1,323	1,213
智能綠生活 (Smart Green Life)	341	538	371

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





Non-Operating Income Breakdown

單位：新台幣百萬元

Unit: NT\$ million

	3Q12	4Q12
處分投資(Investment disposal)	(29)	(84)
投資損益(Investment income)	347	130
利息收益(Interest income)	152	102
其他業外損益(Others)	463	857
合計(Total)	933	1,005



稅前淨利

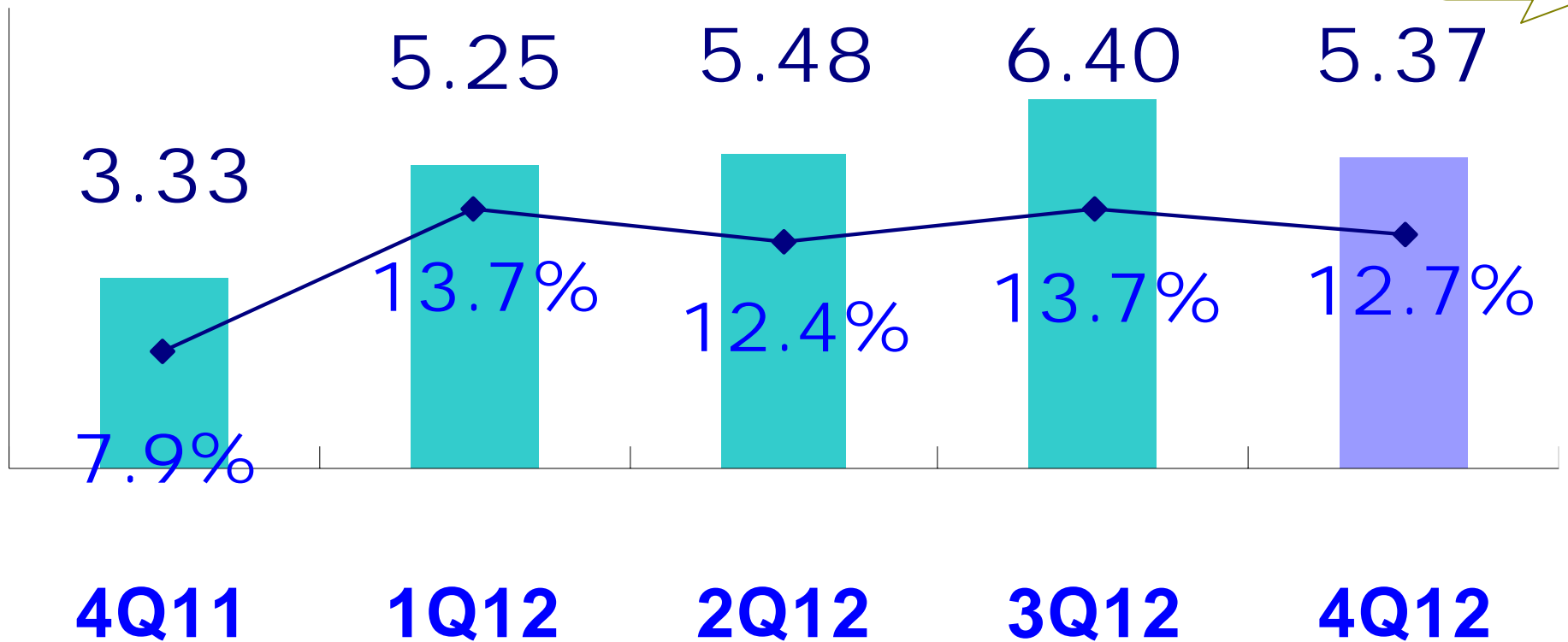
Net Income Before Tax

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ
-16%

YoY
+61%





所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

Unit: NT\$ million

	3Q12	4Q12
稅前淨利(Net income before tax)	6,397	5,373
所得稅(Tax)	(994)	(804)
停業部門損失(Loss from discontinued business)	(419)	(661)
少數股權淨利(Minority interest)	(277)	(159)
稅後淨利(Net income after tax)	4,707	3,750

稅後淨利 Net Income After Tax

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
-20%
YoY
+52%



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於加權平均股數**24.11**億股

***EPS based on weighted average shares outstanding of 2,411 million shares.**



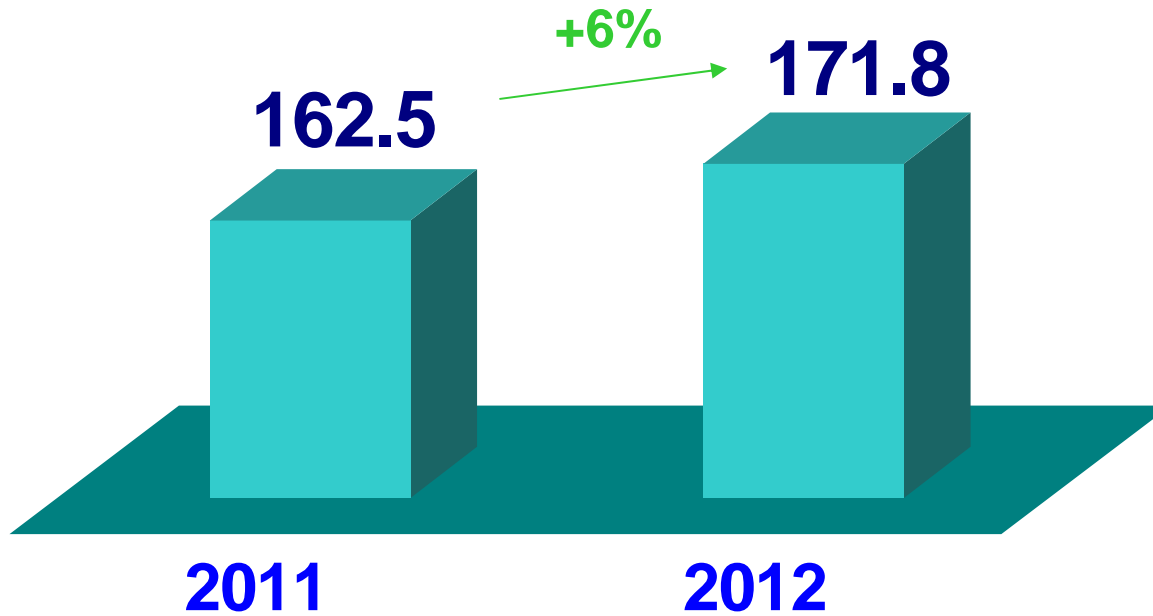
2012年結算數字

2012 Full-year Results



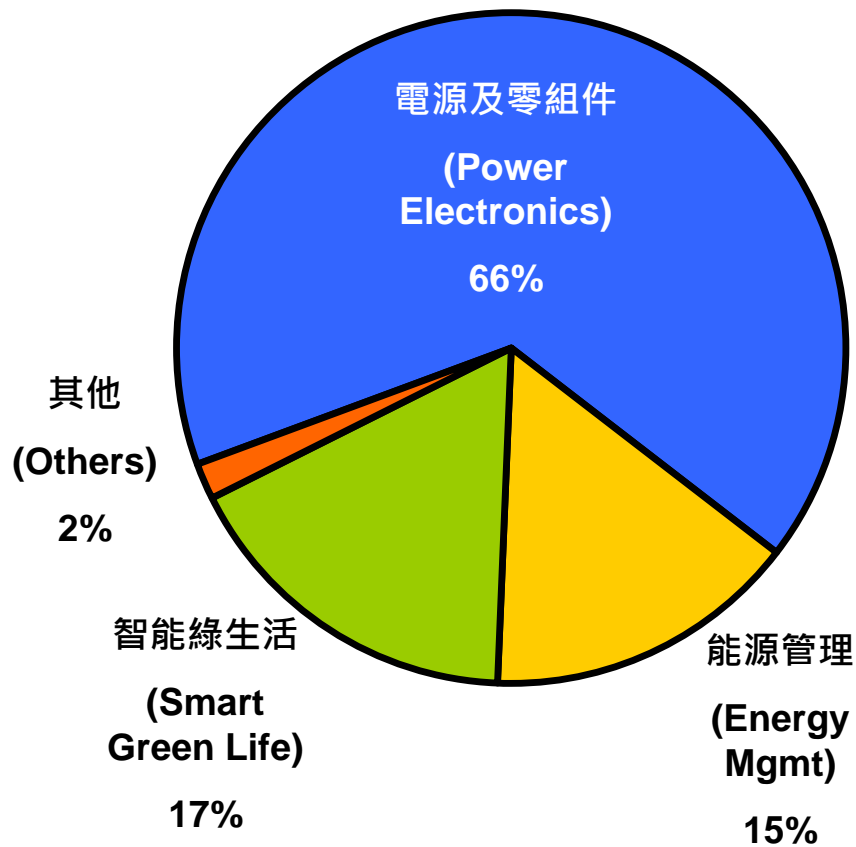
合併營收 Revenues

單位：新台幣十億元
Unit: NT\$ billion

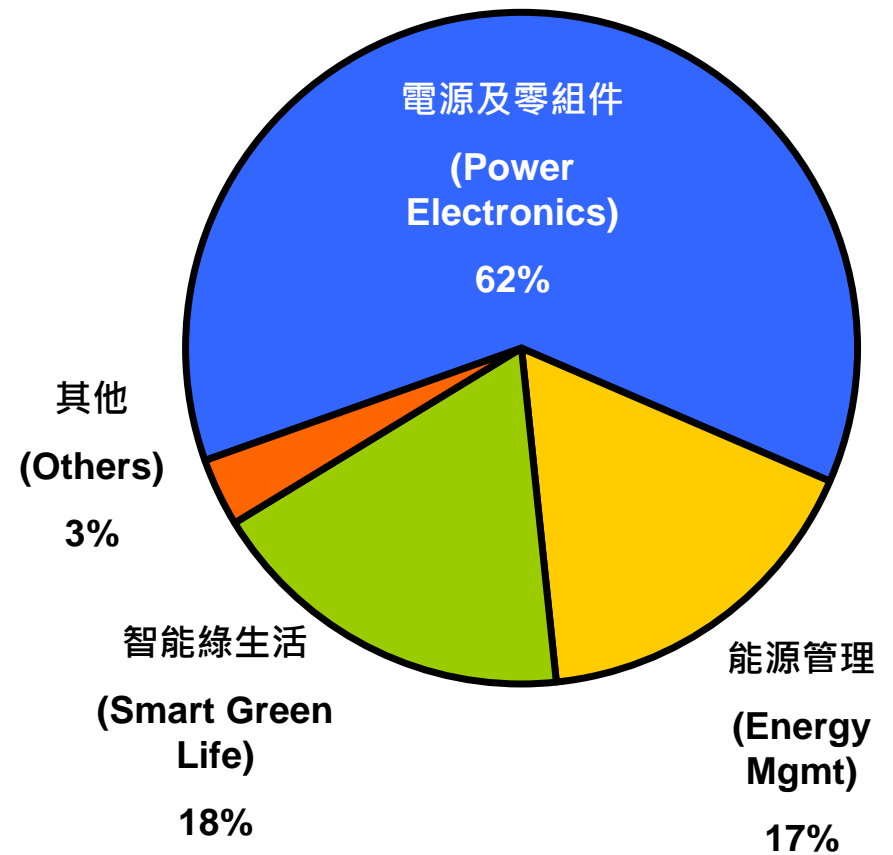


Revenues by Business

2011



2012



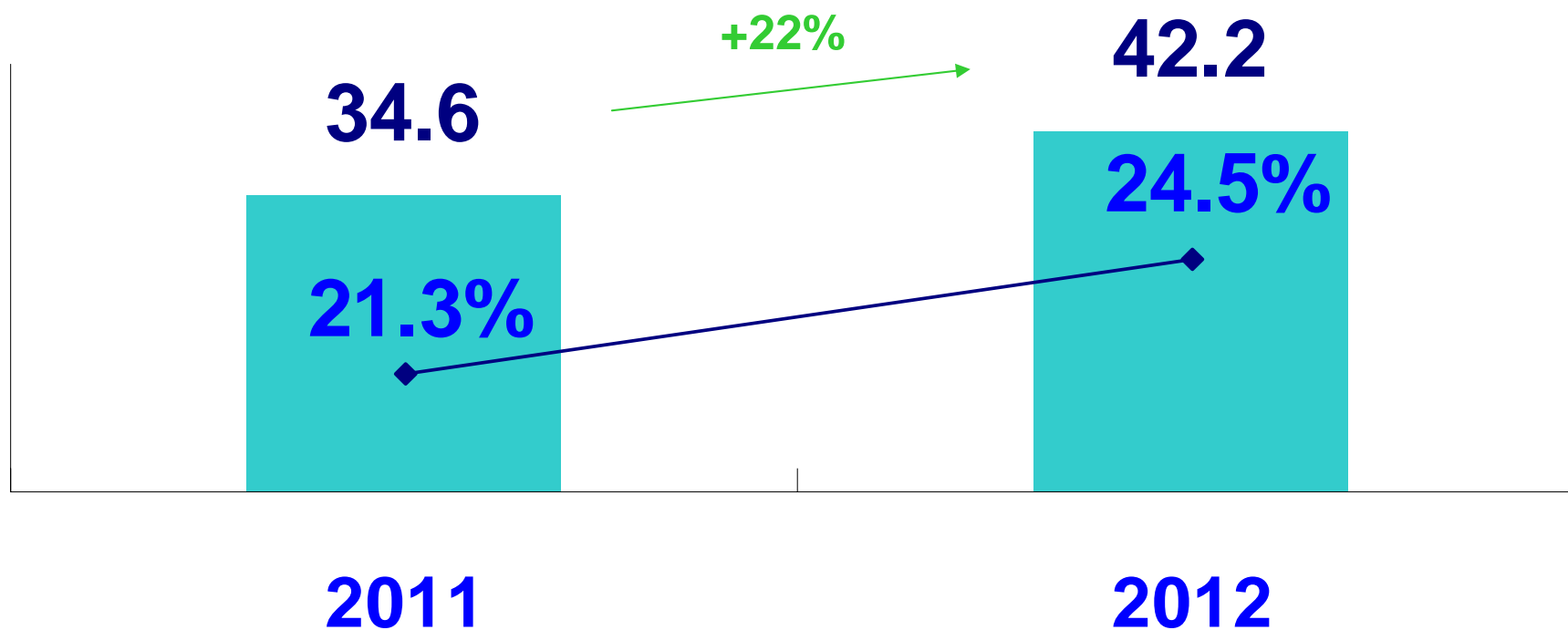
Revenues by Business

單位：新台幣百萬元

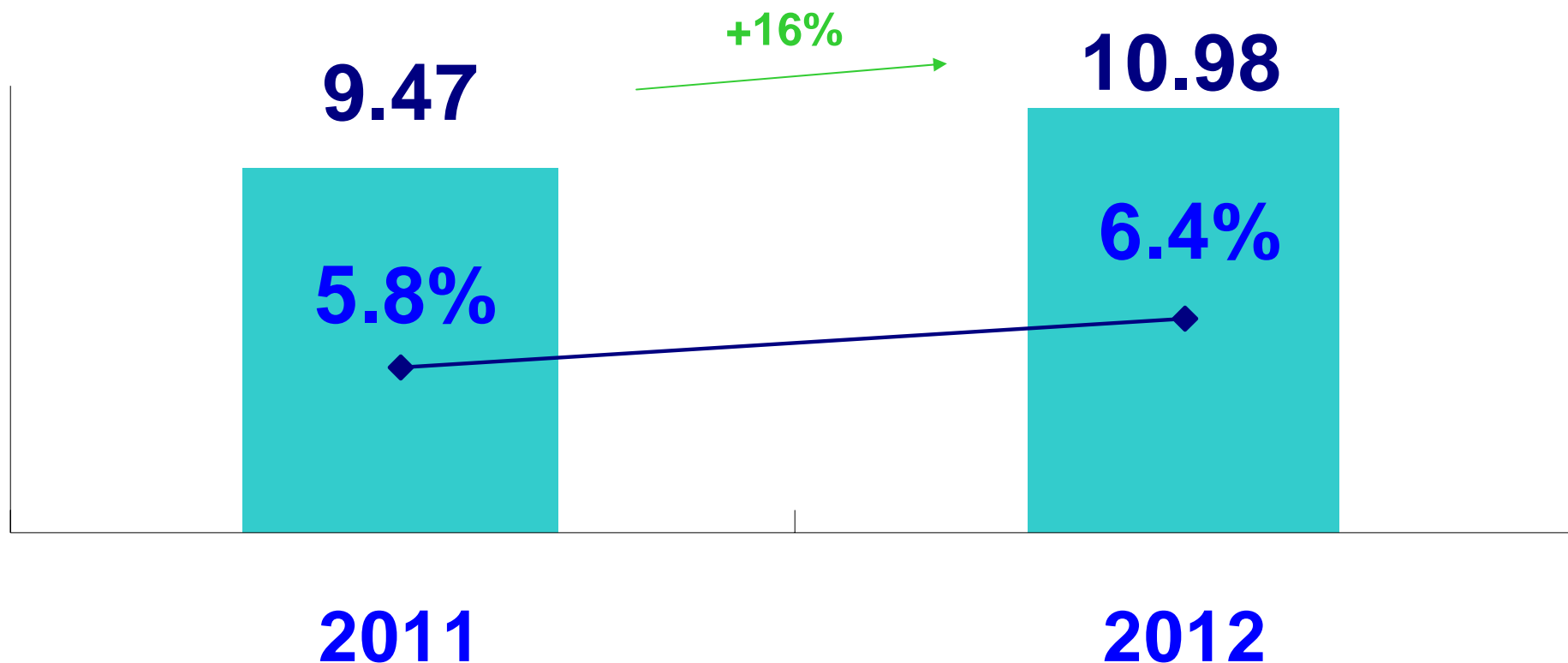
Unit: NT\$ million

	2011	2012	Change
電源及零組件 (Power Electronics)	107,145	106,665	0%
能源管理 (Energy Management)	23,873	29,665	24%
智能綠生活 (Smart Green Life)	28,005	30,084	7%
其他(Others)	3,451	5,346	55%
總計(Total)	162,474	171,760	6%

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

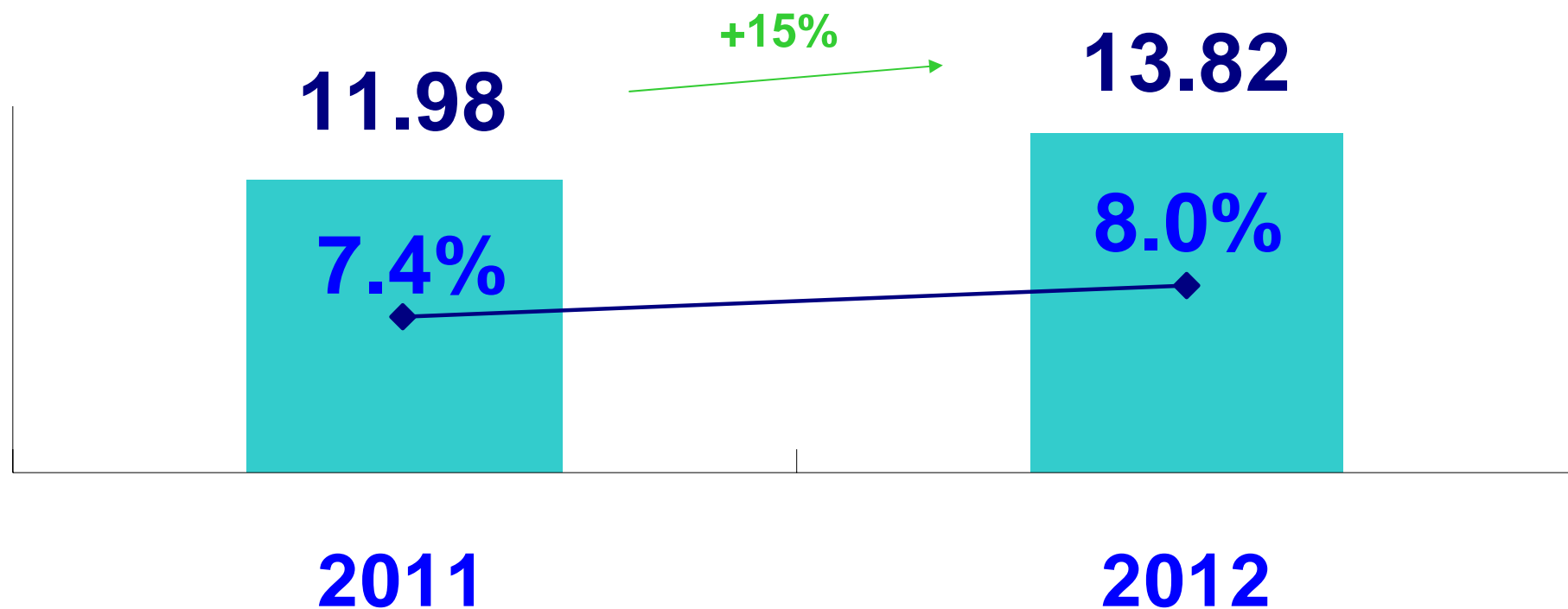


單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

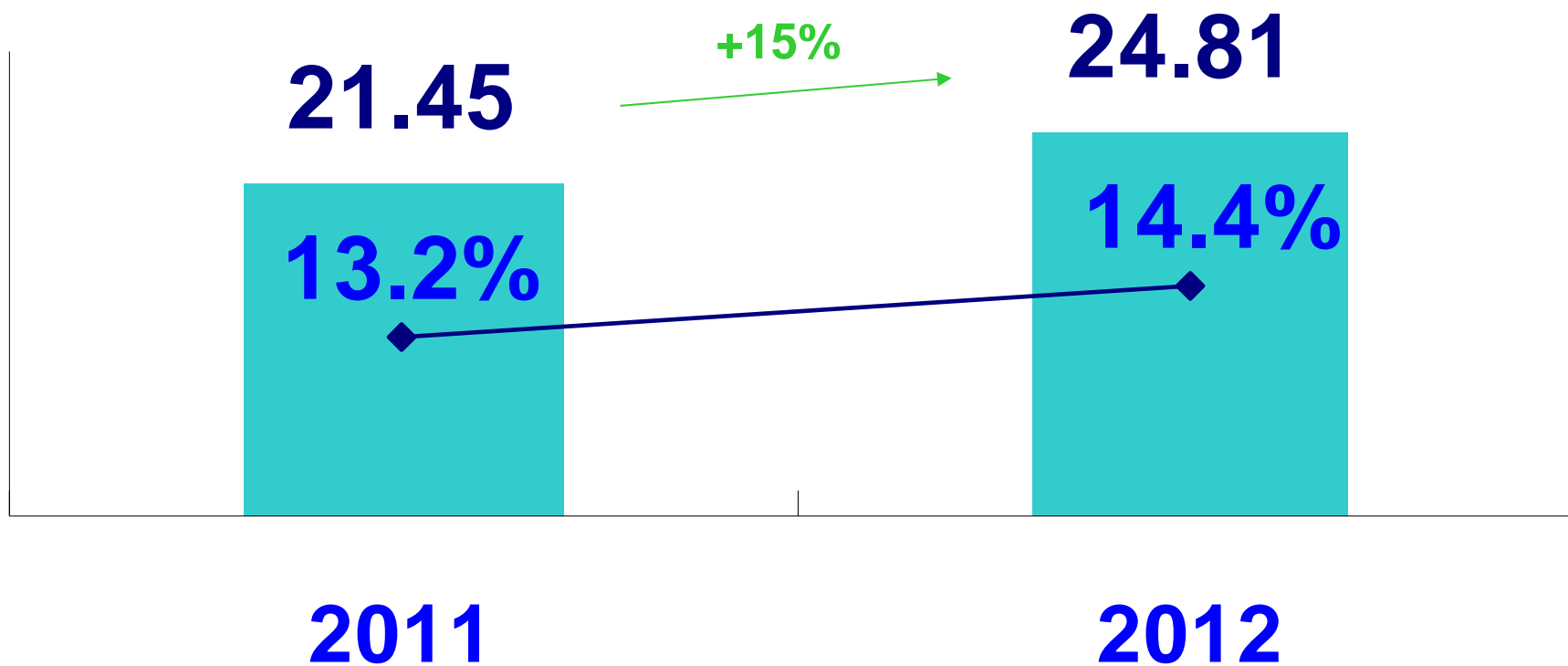


單位：新台幣十億元及營收百分比

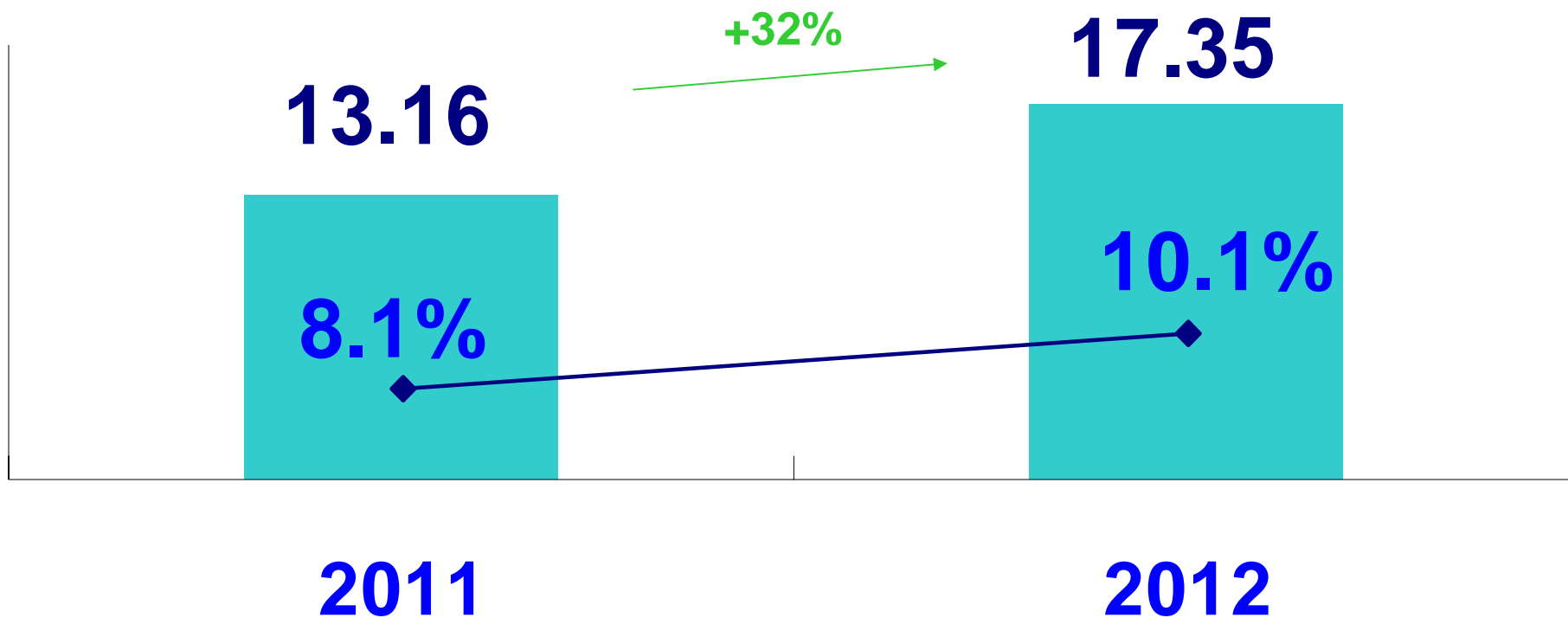
Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





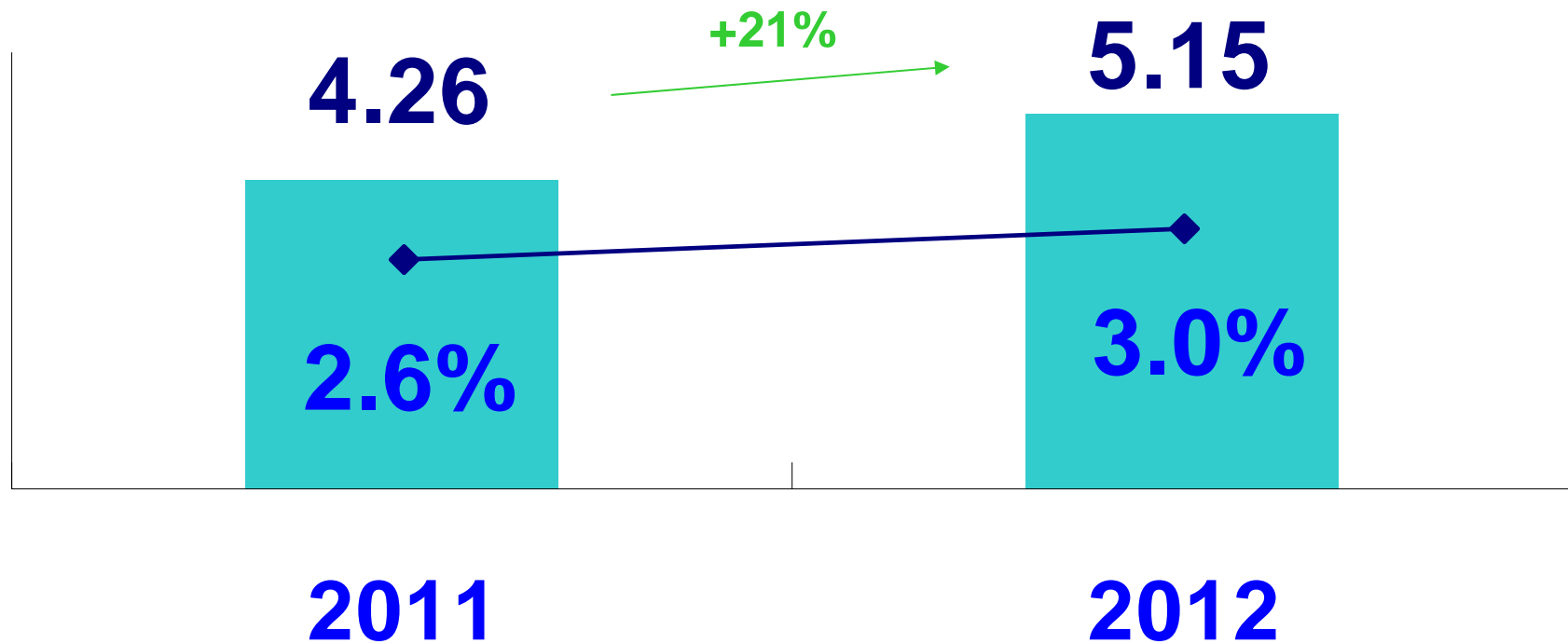
主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

Unit: NT\$ million

	2011	2012
電源及零組件 (Power Electronics)	12,155	14,333
能源管理 (Energy Management)	3,148	4,176
智能綠生活 (Smart Green Life)	986	1,687

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





Non-Operating Income Breakdown

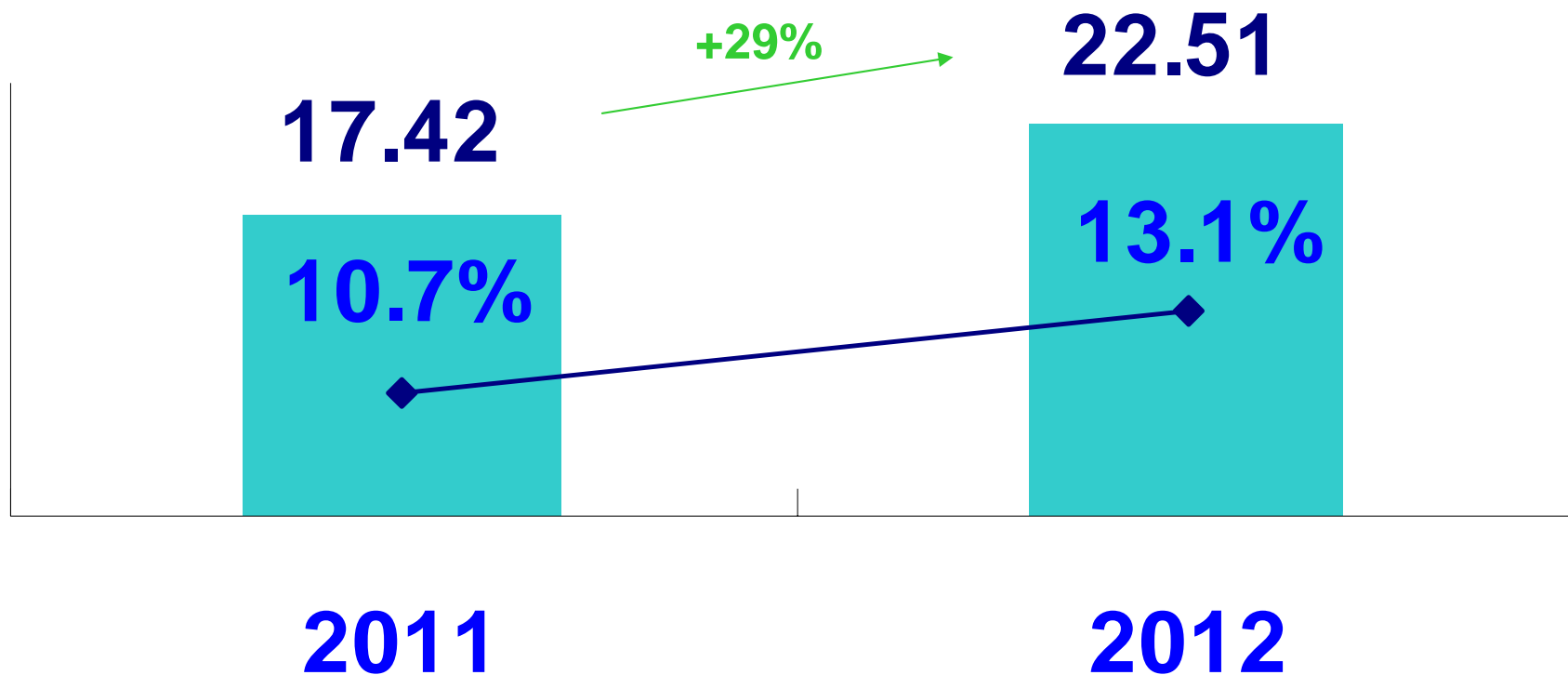
單位：新台幣百萬元

Unit: NT\$ million

	2011	2012
處分投資(Investment disposal)	270	1,565
投資損益(Investment income)	498	732
利息收益(Interest income)	525	538
其他業外損益(Others)	2,967	2,319
合計(Total)	4,260	5,154

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





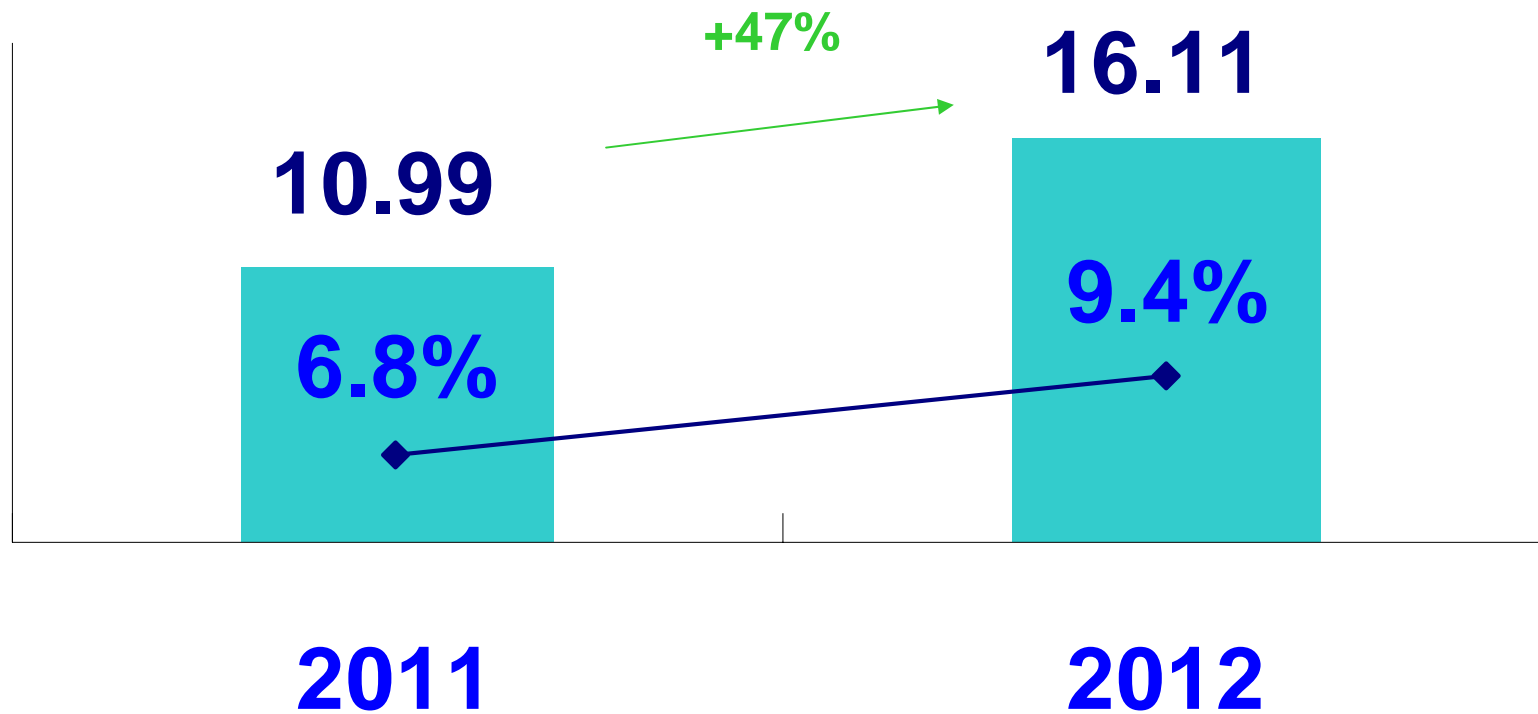
所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

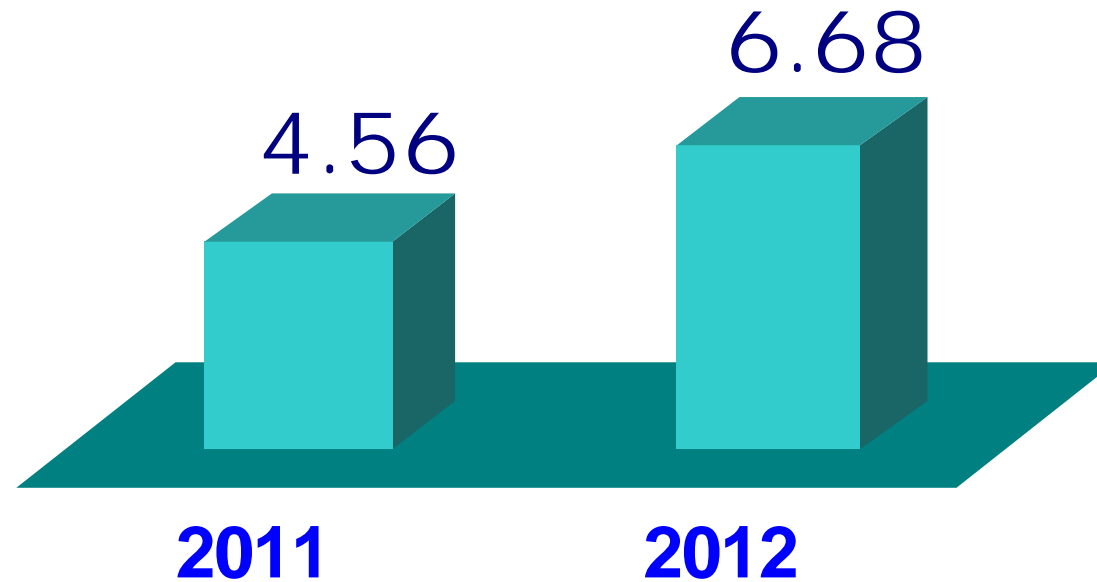
Unit: NT\$ million

	2011	2012
稅前淨利(Net income before tax)	17,421	22,506
所得稅(Tax)	(3,121)	(3,349)
非常利益(Extraordinary)	206	-
停業部門損失(Loss from discontinued business)	(2,541)	(1,940)
少數股權淨利(Minority interest)	(974)	(1,108)
稅後淨利(Net income after tax)	10,991	16,110

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於加權平均股數**24.11**億股

***EPS based on weighted average shares outstanding of 2,411 million shares.**

董事會建議盈餘分配

Proposed Earnings Distribution

現金股利每股5.3元

Cash dividend per share: NT\$5.3

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